



Since 1993, the East Palo Alto Kids Foundation (EPAK) has been a community-based, volunteer organization whose mission is to promote educational opportunities and academic success for students by awarding grants to teachers of East Palo Alto and eastern Menlo Park schools.



## **EPAK** at a Glance

- EPAK is a non-profit founded in 1993 to improve the quality of education for students in economically disadvantaged East Palo Alto and eastern Menlo Park.
- The organization supports district and charter schools, serving over 4,000 children in pre-K through twelth grade.
- Our model of granting to teachers has a direct, immediate impact and provides muchneeded classroom tools and resources.
- EPAK's all-volunteer board keeps administrative expenses at less than 6% of budget, ensuring an impressive 94% of funds raised goes directly to benefit students.

## **President's Message**



wenty-five years ago,
EPAK was founded to
increase prospects for
students who live in
economically disadvantaged
East Palo Alto and eastern
Menlo Park. We designed our
giving model to immediately
and directly reach those who
need help the most.

Since 1993, EPAK has given over \$4 million to area schools, supporting literacy,

STEM education, field trips, tools for special needs students, and curricula such as health and wellness and makerspace programs. Students, teachers, administrators, and community leaders consistently tell us EPAK's work has helped inspire, stretch imaginations, and pique intellectual curiosity. This just motivates us to work harder and do more.

This year, we gave \$238,728 in \$600 micro-grants and \$14,350 to set up new teachers for success in the classroom. Thankfully, donations remain strong and continue to grow. Lisa Tracy, Executive Director of the Callison Foundation, sums up the view of many of our donors:

"EPAK is a slam dunk. Who knows what the kids need? Teachers know. With every dollar given to EPAK, you make a tangible difference for an entire classroom, from whiz-bang science projects to thrilling field trips to books that change lives."

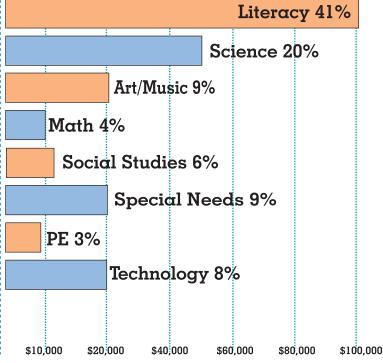
We recently received a \$25,000 grant from the Heising-Simons and Lucile Packard Foundations that will allow us to activate a project called 'Bridging The Empathy Gap in Educational Giving.' The goal is to create better understanding between donors, ourselves, and our grantees by gathering impactful stories from educators and students and bringing them to donors. I look forward to updating you as this initiative progresses.

Rewarding as it is to reflect back, it is more important to look ahead and plan for the future. With shiny new tech company buildings, East Palo Alto and eastern Menlo Park look very different from 25 years ago. Don't be deceived by the visual prosperity. These changes bring acute cost-of-living pressures to area families. Schools are feeling the pinch and students are bearing the brunt. Today, your support of EPAK is more vital and valued than ever.



## **Our Impact 2017-18**

Grants awarded: \$238,728



## 25 favorite EPAK-sponsored field trips!

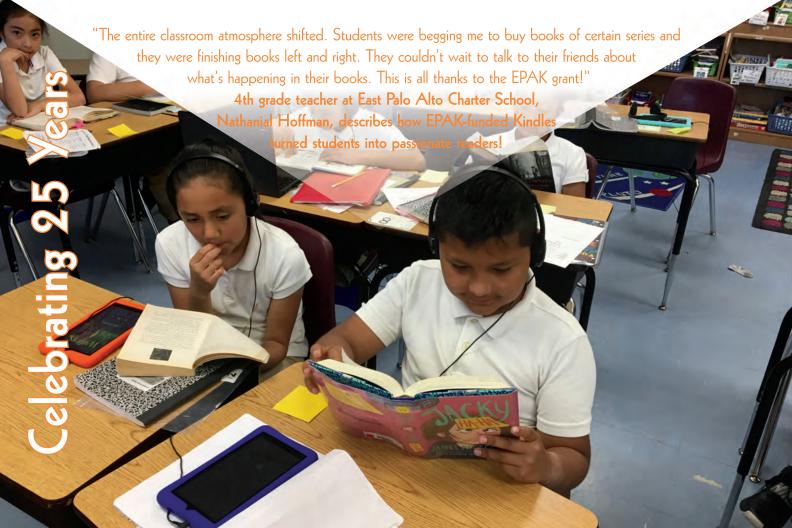
African American Shakespeare Co.
Angel Island Immigration Station
Año Nuevo
Aquarium of the Bay
Arden Farms
California Academy of Sciences
Chabot Space Center
Chinatown Tour

CuriOdyssey at
Coyote Point Museum
Exploratorium
Foothills Park
Happy Hollow Park & Zoo
Hidden Villa
Lawrence Hall of Science
Mission Dolores
Monterey Bay Aquarium

Oakland Zoo
Pier 39
Pomponio State Beach
Roaring Camp Railroad in Felton
Rosicrucian Egyptian Museum
Capitol and Fort Sutter, Sacramento
San Francisco Zoo
San Mateo County History Museum
Tech Museum







## Financials Our operating expenses were 5.9% of revenue for the 2017-18 fiscal year

#### Revenues

Donations	\$349	,851
Other Income	\$	141
Total Revenues	\$349,	,992

#### Expenses

Grants	
Teacher Micro Grants	\$238,728
New Teacher Grants	\$ 14,350
Total Grant Expense	\$253,078
Operating Expense	\$ 17,981
Total Expenses	\$271,059

#### **Assets & Liabilities**

\$344	,495	
\$	0	
\$344	\$344,495	
	\$344 \$ \$344	

### Change in Net Assets

\$ 73,436

\*Cash Balance includes \$25,000 special project grant from Heising Simons & Packard Foundations



**Teacher Micro Grants 91%** 



## **EPAK Supporters**

It is through the generous and dedicated support of our donors that EPAK has been serving the children of East Palo Alto and eastern Menlo Park since 1993. Without our donors, teachers and students would not have the educational opportunities other communities take for granted. Our strong base of diverse contributors makes EPAK a stable and trusted partner for all schools in the area. We appreciate your generous and continued support.

#### HONORARY DOCTORATE (\$10,000 and up)

Anonymous

The Callison Foundation
Wilson and Sue Cooper
First Tech Federal Credit Union
The Giving Code Fund
The Heising-Simons Foundation
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#### VALEDICTORIAN (\$2,500 - \$9,999)

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\*Indicates donors who secured matching funds from their employer.

Please excuse any inadvertent errors or omission in this list. We value all of our donors.

EPAK is a private, 501(c)(3) nonprofit Foundation; all donations are tax deductible to the extent allowable by the law.



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#### **Key Contributors:**

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# EAST PALO ALTO KIDS FOUNDATION

GRANTING OPPORTUNITY IN EVERY CLASSROOM

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